



**DP WORLD**

**London  
Gateway**

**Technical Director  
London Gateway, Stanford-Le-Hope, Essex, UK**

**DP World is one of the largest marine terminal operators in the World with 49 terminals across 31 countries. Our dedicated, experienced and professional team of nearly 30,000 people serve customers in some of the most dynamic economies across the World.**

**London Gateway**

London Gateway will be the UK's first 21<sup>st</sup> Century major deep-sea container port and one of Europe's largest logistics parks offering over 9million square feet of logistics space. Situated on the north bank of the River Thames in Thurrock, Essex, the £1.5 billion development will provide the UK with a new world class infrastructure asset and a brand new gateway to global trade.

London Gateway's deep sea port will be the most fully automated and efficient in the country, adding an additional 3.5million TEU (standard twenty foot equivalent cargo units containers) to the nation's port capacity. The port will become a national trading hub for the UK and will accommodate the world's largest container ships, which have substantially increased in size over the past decade.

In addition to a major deep sea port, London Gateway will provide one of Europe's largest logistics parks, which will offer individual distribution centres in excess of one million square feet.

**About the Role**

This position reports to the Chief Executive Officer and the main purpose of the role is to provide direction, management, development and leadership for London Gateway with respect to policy, procedures related to but not limited to, safety and environment in engineering, equipment and facilities maintenance, procurement, systems and integrated technologies.

The key objectives of the role will include:-

- Adoption, implementation and management of approved International Asset Management Standards in line with corporate objectives.
- Direction, management and leadership with respect to project management, co-ordination and ultimate delivery of capital works projects including regulatory approvals, design and construction of equipment, facility infrastructures and commissioning of terminal operating equipment, IT and engineering systems.
- Lead all commercial and legal activities related to the management and administration of equipment and facilities, procurement projects / contracts and sub-contracts for London Gateway Development and implementation of strategies, policies and guidelines in connection with appropriate and applicable phases of equipment and facilities procurement and administration related to research initiatives, negotiations and execution.
- Manage and direct London Gateway's better practices procedures, processes and activities in an effective and cost efficient manner with due regard for safety, quality and productivity, over the regions terminals.
- To provide an independent, objective assurance and consulting activity designed to bring value and provide for continuous improvement of the terminals engineering. Help accomplish objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of the engineering operation.

Key responsibilities will be to:

- Maintain industry knowledge which allows for advancement through port technology. Providing critical and important information for London Gateway to act upon.
- **Governance**
  - Provide support to department heads, and engineering staff, Update London Gateway Directors of ongoing matters
- **Engineering –**
  - Direct, develop and manage engineering system implementation, better business practice, engineering operations maintenance methodology in order to help London Gateway



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achieve maximum effectiveness at minimum operating cost with maximum equipment reliability / availability without compromising safety.

- Manage and direct capital equipment procurement activities in conjunction with Corporate policies in order to meet requirements for London Gateway.
- Develop, direct, manage engineering efficiencies and improvements in line with Corporate standards and requirements.
- **Project Management -**
  - Work closely with customer management to understand the business requirement for the project, developing effective working relationships and ongoing management processes for the project.
  - Define deliverables, resource requirements and work plan for the project, and manage their development and delivery.
  - To ensure that projects are delivered within the financial requirements of London Gateway.
  - To estimate and plan projects from start to finish, with built in contingencies.
  - To ensure projects meet UK / industry leading quality standards.
  - Manage, monitor and motivate the cross functional team assigned to the project.
  - To conduct project presentations and compile reports.
- **Safety Performance –**
  - Ensure an environment which allows for the ability to achieve safety performance targets
- **Procurement –**
  - Review historical and projected spend and identify opportunities for smarter management of expense within UK terminals and the broader European region.
  - Provide commercial leadership in the formulation of re-negotiation or sourcing strategies which reduce in-contract operating costs.
  - Deploy risk mitigation skills to assess the appropriateness of cost reduction proposals received by suppliers.
- **Directorate leadership & governance-**
  - In conjunction with the CEO and other Directors, lead and manage the London Gateway business to deliver overall organisational performance that meets or exceeds the expectations of stakeholders.
  - Promote and personally demonstrate commitment to company values.
  - Develop future business leaders and functional experts.
  - Manage the department cost centre to ensure challenging budgets are set and achieved.
  - Identify and manage risk within area of responsibility including personal demonstration of and promotion of safe working practices.
  - Develop, implement and enforce corporate operational policies, procedures, and guidelines in coordination with the general management organisation and company head office (where applicable).
  - Establish, organise and maintain a high standard working relationship with the company's stakeholders, shipping lines, shipping agents, shippers, consignees, unions and other third parties.

## Experience and Qualifications

In order to give credible support to the organisation and be successful in this role, the ideal candidate will have the following experience, skills and qualifications:

- Tertiary qualification in appropriate discipline, Post Graduate qualifications highly regarded.

## Remuneration and Benefits

We are committed to the development of our people and aim to retain talent by investing in ongoing training to improve performance and provide career development opportunities. In addition, we offer competitive base salaries in comparison to the markets in which we operate.

The employment benefits package is reflective of the location, for this position the benefits consists of:-

- Grade 20;
- Annual Performance Related Bonus;
- Personal Pension Scheme – employer contribution 6%/employee contribution 4%;
- 25 days leave;



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**Application Details**

For the above vacancy, please apply by sending an updated CV that includes your current role and covering letter expressing your reason for applying, to:

Victoria Tobin, HR Manager, DP World London Gateway, The Manorway, Stanford-le-Hope, Essex, SS17 9PD or by email to [Victoria.tobin@dpworld.com](mailto:Victoria.tobin@dpworld.com)

**Applications should be received by 19<sup>th</sup> February 2012**

**DP WORLD IS AN EQUAL OPPORTUNITIES EMPLOYER**

For more information on London Gateway, visit [www.LondonGateway.com](http://www.LondonGateway.com)